

<b>Subject</b>	<b>Security and Diplomatic Negotiations</b>			
	Type	Semester	ECTS	Code
	Mandatory (M)	IV	5	
<b>Lecturer of Subject</b>	n.a			
<b>Assistant Tutor</b>	n.a			
<b>Aim and Objective</b>	<b>Objectives of the Course</b>			
	<ul style="list-style-type: none"> <li>- The main purpose of this course lecture is to provide students with essential information on the meaning of diplomatic negotiations, both in theoretical and empirical aspects, as well as their role in international security and peace.</li> <li>- The focus of this course will be on understanding and resolving international disputes, as well as the concept of diplomacy and its institutions, including negotiations, protocols, and procedures, bilateral and multilateral diplomacy.</li> <li>- The aim of this course is to offer students a solid level of knowledge regarding the fundamental concepts of Diplomacy, as well as the preventive means of security and peace.</li> <li>- The unit will provide a summary of diplomatic cases on international disputes, as well as a deductive overview of international solutions to conflicts.</li> </ul>			
<b>Learning outcomes</b>	<b>After successful completion of this course, students will be able to:</b>			
	<p>Upon successful completion of this module, students will:</p> <ul style="list-style-type: none"> <li>- Demonstrate a satisfactory level of competence in the theory and practice of diplomacy by the end of the course.</li> <li>- Attain a solid understanding of international diplomatic levels and their role in international security and peace.</li> <li>- Understand all Vienna Conventions on diplomatic and consular relations.</li> <li>- Simulate the art of negotiations and achieve diplomatic agreements for security and international peace.</li> <li>- Develop their teamwork skills, both in group settings and individually, in educational and research environments.</li> <li>- Acquire competence and basic knowledge of Diplomatic Negotiations for Peace and Security.</li> </ul>			
<b>Content</b>	<b>Course plan</b>			<b>Content</b>
	- Introduction - Syllabus Overview: content of the course, methods, organization, and course requirements			1
				2
	- Diplomacy and Negotiation: Concepts and Contexts			3
	- Vienna Conventions on Diplomatic and Consular Relations			4
	- Diplomatic Relations, Political Actors, and Qualities of a Diplomat			5
				6
	- Negotiations: Strategy and Tactics			7
	- Diplomatic Tools for Resolving International Conflicts			8
	- The Art of Negotiation: Diplomatic Moments for Agreements			9
- Conventional and Non-conventional Bilateral Diplomatic Negotiations			10	

	<ul style="list-style-type: none"> <li>- The Role of the United Nations (UN) in Peacebuilding Negotiations</li> <li>- The Power of U.S. Diplomacy - Actions</li> </ul>	11		
	<ul style="list-style-type: none"> <li>- Diplomacy of the EU, NATO, and the New Security Environment</li> <li>- Diplomacy of Kosovo: Peace Efforts</li> <li>- Course Summary</li> <li>- Essay Presentation, Discussion Test</li> <li>- Final Exam</li> </ul>	12 13 14		
<b>Activity / ECTS workload</b>	<b>Aktiviteti</b>	<b>Weight (%)</b>		
	14. Interactive lectures	50%		
	15. Seminars+exercises (research paper)	30%		
	16. Case studies	10%		
	17. Simulim (role play)	5%		
	18. Study visit	5%		
<b>Assessment Methods</b>	<b>Assessment activity</b>	<b>Number</b>	<b>Week</b>	<b>Weight (%)</b>
	6. Participation	1	2-15	50%
	11. Presentations of scientific/professional articles	1	2-15	10%
	12. Participation in lectures	15	1-15	40%
<b>Sources and tools of concretization</b>	<b>Means</b>	<b>Number</b>		
	15. Classes	1		
	16. Laborator	n/a		
	17. Moodle	1		
	18. Softuer MATLAB/SPSS/SIMULINK	n/a		
	19. Projektor	1		
<b>ECTS workload</b>	<b>Activity type</b>	<b>Week</b>	<b>Total load</b>	
	20. Lectures	2	30	
	21. Seminars	1	15	
	23. Research paper	0.5	21	
		n.a		

Literatura/Referencat	<p>Basic literature:</p> <ul style="list-style-type: none"> <li>• Non-Peaceful Negotiations (One U.G.L.Y. Marine Book 2) Book 2 of 6: One U.G.L.Y. Marine   by Michael Anderle   May 13, 2022</li> <li>• International Negotiation in a Complex World, Updated Fourth Edition (New Millennium Books in International Studies) Part of: New Millennium Books in International Studies (15 books)   by Brigid Starkey   Aug 22, 2016</li> <li>• S. Smith, A. Hadfield, T. Dunne, Politika e Jashtme: teori, aktorë, raste, AIIIS, Tiranë, 2012;</li> <li>• Ahrens, G (2010). Diplomacia mbi tehun e thikës. Toena. Tiranë</li> <li>• Bercovitch, J/Sigmund, G International Conflict Mediation. Routledge. New York. (2009)</li> <li>• Vukmir, B (2007).Strategjia dhe taktika e negocimit. Prishtinë.</li> <li>• The Israeli-Palestinian Peace Negotiations, 1999-2001 Within Reach (Israeli History, Politics and Society) Part of: Israeli History, Politics and Society (69 books)   by Gilead Sher   Jan 22, 2006</li> <li>• Nikolson,H.S (2005).Diplomacia.Brezi '81.Pristina.</li> <li>• Henri Kissinger : Diplomacia. Shtëpia botuese e Lidhjes se Shkrimtareve, Tirane 1999</li> <li>• G.R,Berridge (2001). Diplomacia teoria dhe praktika.(Përkthim). Instituti Marrëdhënieve Ndërkombëtare. Tiranë.</li> <li>• Gardier, L (1966). The eagle spreads his claws. London.</li> <li>• Hans J Morgenthau,"Politika Ndermjet Kombeve",Lufta për pushtet dhe paqe.Tiranë 2008</li> <li>• Ernest Satow, A Guide to Diplomatic Practicue.Longman,1973</li> <li>• B .S.Murty, The internacional Law of Diplomacy, New Heaven Press 1989.</li> </ul> <p>Articles and Documents:</p> <ul style="list-style-type: none"> <li>- Law on the Ministry of Foreign Affairs and Diplomatic Service of the Republic of Kosovo" <a href="https://mfa-ks.net/legjislacioni/ligjet/">https://mfa-ks.net/legjislacioni/ligjet/</a></li> <li>- Negotiating for Success: Essential Strategies and Skills Paperback – by George J. Siedel (Author) October 4, 2014</li> </ul>
Contact	
Note:	<ul style="list-style-type: none"> <li>- Assessment in this course, as explained above, consists of 3 components: individual research work, presentation of articles and other assignments distributed during the week, and physical and active participation in lectures.</li> <li>- Students who have 3 absences during the semester, the maximum grade they can receive in this course is 7 (seven). Meanwhile, those who have 4 or more absences during the semester, the maximum grade they can receive in this course is 6 (six).</li> <li>- The course instructor reserves the right to make changes and adaptations during the semester in order to achieve the course objectives more effectively. Of course, students will be notified in advance of these changes.</li> </ul>